



# Casualty Multinational

Dedicated expertise beyond borders

AIG Multinational will be your partner to navigate the complexities of global Casualty insurance. With our strong global network of dedicated experts and broad capabilities we create bespoke multinational and non-conventional solutions for our clients' unique needs.

## Integrated "One AIG" Multinational team and network

Our collaborative approach integrates experts from Underwriting, Risk Consulting, Claims, Legal, Operations, Distribution and Finance within one team resulting in more efficient processing, simplicity and accountability. This enables consistency to deliver contract certainty, fast-track claims handling, settlement, money movement and more.



500+ experienced dedicated Multinational service professionals and top-tier local insurers



Dedicated Multinational Client Executives for assigned clients enabling consistent execution of tailored solutions



Local coverage in over 200 countries and jurisdictions\* keeping clients protected across borders



Protecting over 8,000 Multinational clients, with 52,000 policies issued in 2022

## Robust product and claims expertise in our chosen segments

Our extensive network combines quality local expertise with global industry knowledge and insights to issue your tailored Casualty products worldwide. The AIG Casualty team leverages our in-depth multinational legal and compliance knowledge and our expert claims handlers to address your local Casualty needs across a wide range of industries.

### Local product expertise

Our Casualty product practice groups offer cover to clients of all sizes worldwide through our extensive network. We focus on innovation in the industries where our clients specialize, taking into consideration emerging risks. Whether you require highly specialized and customized coverage or package Casualty coverage, AIG has experts in the following practice groups who can support:



Manufacturing



Retail & Wholesale



Energy & Construction



Contaminated Products and Product Recall



Environmental



Services & Technology

### Global industry knowledge

Globally we bring insights and leverage our experience across a wide range of industries. Our client base spans multinational companies from most sectors including: real estate, finance, professional services, telecommunications, science & technology, industrials, energy, materials, logistics, etc.

In the event of a loss, our industry-leading claims experts can offer quick local response and specialist risk engineers for some of our largest programs.



Casualty Claims adjusters worldwide, ready to serve Multinational Casualty claims



Average relationship span for clients with operations in at least 20 territories



Casualty Risk Engineers with 20+ years average experience supporting loss control and risk mitigation strategies

\*Through AIG-owned operations, AIG licenses and authorizations, and network partner insurers.

## Tailored global program structures, global captive programs & complex solutions



AIG Multinational has the program design infrastructure and expertise to manage and implement **standard multinational programs** to help clients manage their global risks in compliance with local needs, laws and regulations.



With decades of experience in Multinational Casualty **captive fronting** and risk transfer solutions, more than \$385M in Casualty premium flows through the AIG network to captives each year, administered by our dedicated fronting teams.

## Tools and insights empowering risk decisions

AIG's digital platforms offer clients and brokers an integrated view of program design, policy, premium and claims details and insights, providing ongoing transparency and real-time analytics to inform risk management decisions.



### Client Brief

Bespoke client and broker tool for key accounts including timelines, global program structuring rationale, compliance considerations and territorial analysis.



### myAIG Client Portal

Comprehensive account management tool including portfolio summary, policy, premium status and access to IntelliRisk claims dashboard.



### IntelliRisk\*

Claims dashboard providing claim metrics, trends and analysis on claim distribution and loss history.

## The AIG difference in action – Client case studies

Optimal client experience drives our execution and priorities



### Issue

A government contractor required a solution to address high-hazard travel risk management.



### Solution

Leveraging regulatory knowledge and legal expertise, AIG provided a holistic and compliant approach and established a long-term solution for the client extending across all lines of business.



### Why is this important?

Client bound a more cost-effective and robust global program, gained a better understanding of the perils of traveling to high-risk territories, and utilized AIG's risk management tools to reduce the likelihood of employee injuries.



### Issue

An international retailer with a complex multinational program was experiencing servicing issues, underlying operational problems, and delayed local policy issuance with its incumbent carrier.



### Solution

AIG's market-leading multinational servicing capabilities, expansive global network, and technological capabilities enabled the increased collaboration and transparency that the client sought.



### Why is this important?

The combination of technological know-how and human expertise, along with real-time visibility of program status, created the foundation for a stronger relationship built around trust, transparency, and efficient service delivery.

## AIG's Multinational Casualty Leadership



**Bill Rabl**  
CEO, AIG  
Multinational



**Imogen Talbot**  
International Head of  
Multinational Underwriting  
and Strategy – Casualty



**James Barbuti**  
North America  
Head of Casualty



**Ciara Brady**  
International  
Head of Casualty

To access the latest on: Multinational services and product sheets, training courses, podcasts and analysis on multinational hot topics

visit [www.aig.com/multinational](http://www.aig.com/multinational)



\* Where legally permitted